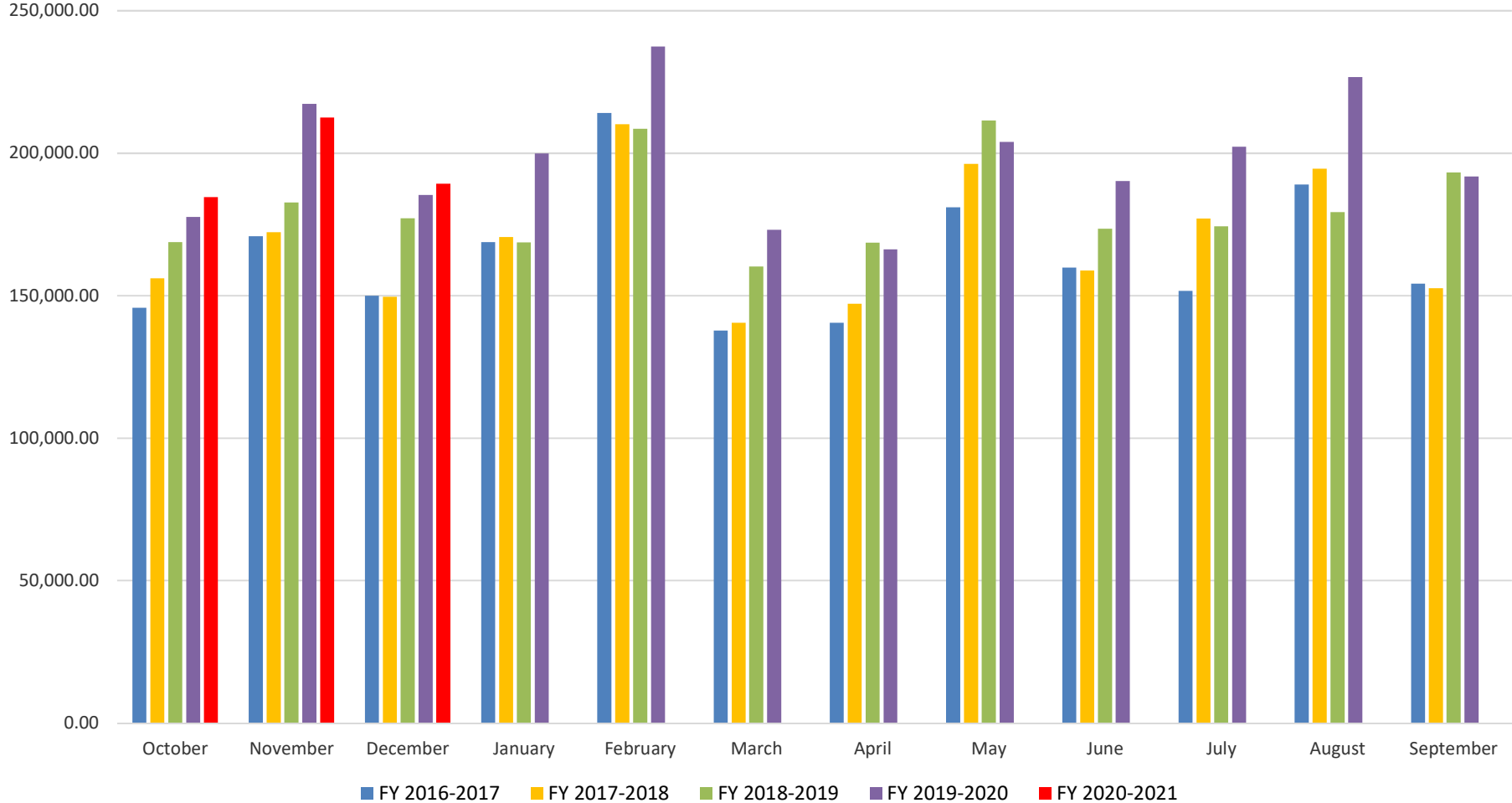


CITY OF MINEOLA  
Monthly Sales Tax Trend Analysis



# MINEOLA SALES TAX HISTORY

12/11/2020

| <u>Fiscal Year</u> | <u>October</u>    | <u>November</u>     | <u>December</u>   | <u>January</u>    | <u>February</u>   | <u>March</u>      | <u>April</u>      | <u>May</u>        | <u>June</u>       | <u>July</u>       | <u>August</u>     | <u>September</u>  | <u>Total</u> |
|--------------------|-------------------|---------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------|
| 1987               | 0.00              | 0.00                | 0.00              | 11,820.86         | 58,965.92         | 19,053.98         | 20,166.57         | 36,243.39         | 22,759.30         | 23,911.69         | 38,829.99         | 25,690.32         | 257,442.02   |
| 1988               | 28,158.20         | 34,890.74           | 21,763.71         | 21,855.23         | 43,421.29         | 18,004.99         | 18,758.11         | 34,266.08         | 25,607.97         | 22,093.13         | 36,694.12         | 24,002.11         | 329,515.68   |
| 1989               | 23,280.26         | 38,910.28           | 22,120.04         | 22,020.91         | 76,152.76         | 19,458.28         | 18,449.01         | 36,388.92         | 24,226.83         | 22,712.84         | 37,409.41         | 23,373.08         | 364,502.62   |
| 1990               | 23,007.91         | 38,661.34           | 23,453.15         | 24,407.80         | 46,166.72         | 22,068.55         | 21,171.00         | 38,944.73         | 25,718.03         | 29,949.26         | 45,390.18         | 25,232.83         | 364,171.50   |
| 1991               | 27,831.08         | 39,973.63           | 27,319.08         | 29,422.26         | 50,798.70         | 22,476.99         | 26,588.53         | 41,201.72         | 28,472.68         | 30,797.56         | 42,264.18         | 31,449.26         | 398,595.67   |
| 1992               | 29,806.10         | 43,153.94           | 28,759.20         | 31,031.77         | 48,913.21         | 28,557.05         | 29,901.59         | 43,496.49         | 35,269.62         | 33,922.68         | 48,186.37         | 36,293.63         | 437,291.65   |
| 1993               | 36,850.65         | 49,335.03           | 34,919.70         | 46,652.58         | 85,800.97         | 38,886.43         | 35,415.65         | 58,100.51         | 44,752.66         | 45,449.35         | 60,748.17         | 47,553.30         | 584,465.00   |
| 1994               | 44,941.28         | 59,602.62           | 44,976.74         | 50,762.50         | 75,389.69         | 39,303.21         | 42,396.25         | 59,050.79         | 47,296.25         | 50,526.23         | 64,772.46         | 46,035.88         | 625,053.90   |
| 1995               | 47,982.00         | 59,277.55           | 48,317.71         | 53,611.55         | 80,574.37         | 41,834.08         | 43,904.98         | 57,627.24         | 51,272.91         | 52,737.59         | 62,531.85         | 49,996.55         | 649,668.38   |
| 1996               | 46,690.53         | 59,869.72           | 43,717.49         | 52,383.43         | 69,730.65         | 46,684.61         | 46,527.48         | 57,198.33         | 54,966.46         | 51,899.98         | 60,743.93         | 77,757.39         | 668,170.00   |
| 1997               | 70,918.19         | 90,111.17           | 80,002.78         | 76,564.26         | 107,674.10        | 64,598.79         | 61,440.29         | 93,506.56         | 77,648.05         | 77,942.41         | 93,977.21         | 82,852.98         | 977,236.79   |
| 1998               | 76,677.01         | 93,251.59           | 78,947.72         | 78,974.14         | 124,633.01        | 70,933.05         | 72,902.45         | 93,783.95         | 88,313.65         | 90,319.28         | 105,858.27        | 83,722.98         | 1,058,317.10 |
| 1999               | 77,739.81         | 98,183.35           | 84,836.87         | 79,005.53         | 131,252.60        | 78,568.96         | 77,379.27         | 106,894.78        | 87,249.67         | 95,549.77         | 116,946.27        | 96,749.31         | 1,130,356.19 |
| 2000               | 80,138.56         | 92,819.16           | 103,811.56        | 91,187.02         | 126,919.58        | 89,731.25         | 87,146.22         | 111,900.13        | 87,831.46         | 94,430.24         | 109,304.87        | 89,994.04         | 1,165,214.09 |
| 2001               | 88,880.56         | 109,848.92          | 84,910.45         | 92,998.82         | 128,933.94        | 84,432.97         | 84,348.92         | 111,218.06        | 101,261.49        | 95,030.97         | 114,009.29        | 96,544.27         | 1,192,418.66 |
| 2002               | 93,400.27         | 110,269.10          | 97,617.68         | 94,996.46         | 143,376.87        | 83,633.91         | 85,853.45         | 112,301.43        | 105,171.71        | 106,674.15        | 112,870.45        | 93,792.89         | 1,239,958.37 |
| 2003               | 100,695.62        | 100,968.66          | 94,252.41         | 99,690.97         | 140,933.56        | 84,851.10         | 86,654.06         | 111,695.73        | 100,395.51        | 137,988.41        | 117,717.30        | 98,862.75         | 1,274,706.08 |
| 2004               | 97,384.25         | 116,521.70          | 95,452.87         | 101,835.35        | 144,168.91        | 91,663.23         | 97,215.98         | 126,225.48        | 103,597.11        | 110,378.04        | 141,172.69        | 106,391.22        | 1,332,006.83 |
| 2005               | 96,473.87         | 122,595.42          | 94,840.50         | 107,337.34        | 146,612.00        | 93,923.61         | 98,207.55         | 126,741.44        | 106,176.37        | 109,335.56        | 132,701.05        | 100,885.00        | 1,335,829.71 |
| 2006               | 114,406.40        | 112,866.93          | 100,323.68        | 108,055.36        | 133,006.74        | 95,665.60         | 100,603.01        | 114,548.06        | 102,744.24        | 109,622.58        | 126,420.45        | 107,164.86        | 1,325,427.91 |
| 2007               | 102,867.87        | 129,214.82          | 97,933.07         | 111,981.72        | 154,130.31        | 98,246.20         | 104,898.68        | 142,642.49        | 108,850.87        | 115,611.74        | 131,238.97        | 123,005.55        | 1,420,622.29 |
| 2008               | 120,766.50        | 134,286.11          | 122,928.05        | 120,843.44        | 166,029.62        | 110,484.30        | 110,631.12        | 136,226.83        | 112,340.07        | 124,359.48        | 146,548.31        | 128,187.93        | 1,533,631.76 |
| 2009               | 114,265.32        | 128,256.81          | 110,765.75        | 113,003.53        | 153,800.69        | 98,677.13         | 102,544.65        | 127,721.50        | 110,621.47        | 110,052.71        | 142,690.72        | 131,157.60        | 1,443,557.88 |
| 2010               | 110,148.75        | 127,856.56          | 105,197.50        | 104,271.85        | 149,877.39        | 92,595.31         | 98,247.94         | 139,299.55        | 117,882.26        | 110,404.20        | 129,126.80        | 105,571.49        | 1,390,479.60 |
| 2011               | 105,421.75        | 135,467.14          | 103,937.15        | 119,448.14        | 148,993.76        | 96,444.31         | 100,146.89        | 132,590.25        | 110,958.99        | 112,872.29        | 136,342.31        | 125,667.27        | 1,428,290.25 |
| 2012               | 118,231.97        | 138,691.97          | 118,868.91        | 127,562.34        | 173,662.29        | 113,944.54        | 129,541.34        | 156,158.30        | 131,445.15        | 139,637.22        | 156,391.54        | 129,931.34        | 1,634,066.91 |
| FY 2012-2013       | 143,567.07        | 147,966.00          | 134,015.95        | 141,646.69        | 175,116.38        | 115,318.03        | 128,601.31        | 155,973.41        | 131,100.87        | 139,522.67        | 162,750.17        | 141,407.41        | 1,716,985.96 |
| FY 2013-2014       | 131,326.81        | 149,155.38          | 136,037.89        | 134,795.69        | 177,761.48        | 116,856.71        | 126,836.76        | 159,075.94        | 139,158.00        | 139,759.88        | 160,817.94        | 140,715.57        | 1,712,298.05 |
| FY 2014-2015       | 131,401.76        | 159,860.66          | 134,715.02        | 142,483.03        | 185,232.86        | 125,414.47        | 126,317.84        | 162,809.81        | 141,267.67        | 139,285.25        | 167,661.89        | 143,272.37        | 1,759,722.63 |
| FY 2015-2016       | 140,441.75        | 169,255.52          | 141,183.71        | 143,452.56        | 196,004.05        | 124,804.69        | 135,963.38        | 177,566.39        | 142,502.24        | 145,941.87        | 179,459.05        | 152,771.03        | 1,849,346.24 |
| FY 2016-2017       | 145,767.07        | 170,836.40          | 149,987.51        | 168,745.46        | 214,097.00        | 137,809.39        | 140,454.35        | 181,011.60        | 159,863.18        | 151,629.00        | 188,942.46        | 154,168.73        | 1,963,312.15 |
| FY 2017-2018       | 156,026.00        | 172,249.09          | 149,634.36        | 170,559.35        | 210,200.21        | 140,490.57        | 147,103.23        | 196,263.80        | 158,799.96        | 177,063.01        | 194,564.42        | 152,643.77        | 2,025,597.77 |
| FY 2018-2019       | 168,748.37        | 182,672.23          | 177,221.17        | 168,709.01        | 208,515.46        | 160,254.95        | <b>168,642.39</b> | <b>211,521.57</b> | 173,463.54        | 174,283.77        | 179,334.57        | <b>193,250.71</b> | 2,166,617.74 |
| FY 2019-2020       | 177,613.04        | <b>217,306.22</b>   | 185,303.61        | <b>199,920.62</b> | <b>237,363.96</b> | <b>173,151.60</b> | 166,231.34        | 203,954.52        | <b>190,197.77</b> | <b>202,276.32</b> | <b>226,751.20</b> | 191,840.43        | 2,371,910.63 |
| FY 2020-2021       | <b>184,554.77</b> | 212,462.00          | <b>189,308.68</b> |                   |                   |                   |                   |                   |                   |                   |                   |                   | 586,325.45   |
| monthly inc %      | 6,941.73<br>3.91% | -4,844.22<br>-2.23% | 4,005.07<br>2.16% |                   |                   |                   |                   |                   |                   |                   |                   |                   |              |

August      September      October      November      December      January      February      March      April      May      June      July

Alcohol sales began June, 2011- first sales tax collected August 2011  
 Jalapeno Tree opened August 2013- first sales tax month October 2013  
 Whataburger opened 11-8-14/Beall's 12-14  
**best month**

Increase over last YTD      **1.05%**

Hibbitt & Dollar Tree opened end of March 2017      2018-2019 Sanderson Farms Construction/Autumn Winds Construction